

## Murray Webster, Jr.

### Addresses:

Dept of Sociology

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**Birthplace:** Manila, Philippines. **Citizenship:** USA.

**Degrees:** Ph.D., 1968; M.A., 1966; AB (honors) 1963; all in sociology at Stanford University.

## Employment

### Universities:

**UNC-Charlotte** 1993—present.

Professor of Sociology.

**University of South Carolina** 1974—

86. Associate Professor to Professor,

Sociology; Adjunct Professor,

Psychology;

Carolina Research Professor.

**Johns Hopkins University** 1968—74.  
Assistant to Associate Professor,  
Social Relations.

**San Jose State University** (Senior  
Lecturer) 1987—89, 1991—93. **Emory  
University** (Visiting Professor) 1997.

**Term Appointments: Stanford  
University** (Visiting Professor) 1981—  
82, 1986—87.

**Research Administration (partial):**

**National Science Foundation**, Washington, DC 1989—91 and 1999—2000.  
Program Director for Sociology.

**Sociometrics Corporation**, Los Altos, CA 1992—93.  
Senior Scientist.

## Federal Research Grants at UNC-Charlotte

- (1) **“Collaborative Research in: Creating Status Characteristics and Breaking Them Down.”** (With Lisa Slattery Rashotte at UNC-Charlotte and Alison Jean Bianchi at University of Iowa.) National Science Foundation Sociology Program. Approved as SES-0718293 at \$105,000.00 at UNC and \$75,000.00 at University of Iowa for the period 10/01/07—09/30/09.
  
- (2) **“Behavior Patterns, Bystanders, and Performance Expectations”** (with Lisa Slattery Rashotte). National Science Foundation Sociology Program, International Programs, and EITM initiative. Funded as SES-0351020 at \$171,769 for the period 9/1/04 – 8/30/07.
  
- (3) **“Effects of 2<sup>nd</sup>-order Expectations on Group Structure and Behavior”** (with Joseph M. Whitmeyer and Lisa Slattery Rashotte). National Science Foundation Sociology Program. Funded as SES-9911135 at \$187,079 for the period 8/1/00 – 12/31/03.
  
- (4) **“Collaborative Research In: The Emergence of Status Orders in Discussion Groups”** (With John Skvoretz at the University of South Carolina and Joseph M. Whitmeyer). National Science Foundation SBR-97-29979, Sociology Program. Funded at \$81,948.00 for the period 8/1/97—8/31/00.
  
- (5) **“Collaborative Research In: Extending and Testing a Dynamic Model of Interaction in Discussion Groups”** (With John Skvoretz at the University of South Carolina and Joseph M. Whitmeyer). National Science Foundation Sociology Program. Funded as SBR-9511514 at \$120,354.00 for the period 8/15/95 - 01/31/98.

- (6) **“Instrumentation Proposal: A Computerized Laboratory for Study of Status Generalization and Social Network Group Processes”** (With Joseph M. Whitmeyer). National Science Foundation Instrumentation and Laboratory Improvement Program SBR-9602491. Funded at \$38,708.00 + 20% UNC Charlotte cost-share for the period 10/1/96—9/30/98.

## Books

Webster, Murray, Jr., and Jane Sell (Editors), 2007.

***Laboratory Experiments in the Social Sciences.*** San Diego, CA: Academic Press. (Co-authored Chap. 1 with Jane Sell; authored Chap 8.)

Webster, Murray, Jr., and Martha Foschi (Editors), 1988.

***Status Generalization: New Theory and Research.*** Stanford: Stanford University Press. (Co-authored Chap. 1 with Martha Foschi)

Webster, Murray, Jr., 1975.

***Actions and Actors: Principles of Social Psychology.*** Cambridge, MA: Winthrop Publishers.

Webster, Murray, Jr., and Barbara Sobieszek, 1974.

***Sources of Self-Evaluation: A Formal Theory of Significant Others and Social Influence.*** Wiley-Interscience, 1974. Spanish language edition, Mexico City, 1978.

## Articles and Chapters

### In Preparation:

Webster, Murray, Jr., and Lisa Slattery Rashotte. "Fixed Roles and Situated Actions."

(Presents two views on how gender roles come to differentiate, and shows implications of the different views for research topics and conceptions of gender.)

**In Press:**

Webster, Murray, Jr., and Lisa Slattery Rashotte. Forthcoming. "**Behavior, Competence, and Status.**" *Social Forces*, December 2009.

Sell, Jane, and Murray Webster, Jr. Forthcoming. "**Laboratory Experiments.**" The SAGE Reference project Encyclopedia of Research Design, edited by Neil Salkind. Thousand Oaks, CA: Sage.

**Published:**

Sell, Jane, and Murray Webster, Jr. 2009. "**Experimental Methods in Structural Social Psychology.**" Chap. 4 in *Procesy Grupowe: Perspektywa socjologiczna (Group Processes: Sociological Perspectives)*, edited by Joanna Heidtman and Kinga Wysienska. Warsaw, Poland. Wydawnictwo Naukowe Scholar Publishing Co. ISBN: 978-83-7383-223-7.

Webster, Murray, Jr., Lisa Slattery Rashotte, and Joseph M. Whitmeyer. 2008. "**Theoretical and Intuitive Models.**" *Social Science Research*, 37: 4–17.

Webster, Murray, Jr. and Jane Sell. 2007.

"**Theory and Experimentation in the Social Sciences.**" Pp. 190—207 in *The Sage Handbook of Social Science Methodology* edited by William Outhwaite and Stephen Turner. Thousand Oaks, CA: Sage.

Webster, Murray, Jr. and Barry M. Markovsky. 2006.

"**Theory Construction.**" Pp. 4987-4993 in *Encyclopedia of Sociology* edited by George Ritzer. Malden, MA: Blackwell.

Berger, Joseph, and Murray Webster, Jr. 2006.

**“Expectations, Status, and Behavior.”** Chap. 12 pp. 268—300 in *Contemporary Social Psychological Theories* edited by Peter J. Burke. Stanford: Stanford University Press.

Rashotte, Lisa Slattery, Murray Webster, Jr., and Joseph M. Whitmeyer. 2005.

**“Pre-Testing Designs for Experiments.”** *Sociological Methodology* 35: 151—175.

Rashotte, Lisa Slattery, and Murray Webster, Jr. 2005.

**“Gender Status Beliefs.”** *Social Science Research* 34: 618—633.

Whitmeyer, Joseph M., Murray Webster, Jr., and Lisa Slattery Rashotte. 2005.

**“When Status Equals Make Status Claims.”** *Social Psychology Quarterly* 68:179—86.

Webster, Murray, Jr. 2005.

**“Laboratory Experiments in Social Science.”** *Encyclopedia of Social Measurement, Vol 2*: 423—433. Kimberly Kempf-Leonard, Editor-in-Chief. New York: Elsevier Academic Press.

Webster, Murray, Jr. 2005.

**“Joseph Berger.”** *Encyclopedia of Social Theory, Vol 1*: 53-54. George Ritzer, Editor. Thousand Oaks, CA: Sage Publications.

Webster, Murray, Jr., Joseph M. Whitmeyer, and Lisa Slattery Rashotte. 2004.

**“Status Claims, Performance Expectations, and Inequality in Groups.”** *Social Science Research* 33: 724—745.

Webster, Murray, Jr., 2003.

**“Working on Status Puzzles.”** Pp. 173-215 in Shane Thye and John Skvoretz (Eds.) *Advances in Group Processes*, Vol. 20. New York: Elsevier.

Webster, Murray, Jr., and Joseph Whitmeyer, 2002.

**“Modeling Second-Order Expectations.”** *Sociological Theory* 20: 306—327.

Webster, Murray, Jr., and Joseph Whitmeyer. 2001. **“Applications of Theories of Group Processes.”** *Sociological Theory* 19: 250—270.

Jasso, Guillermina and Murray Webster, Jr., 1999.

**“Assessing the Gender Gap in Fair Earnings and Its Underlying Mechanisms.”** *Social Psychology Quarterly* 62: 367-380.

Skvoretz, John, Murray Webster, Jr., and Joseph M. Whitmeyer, 1999.

**“Status Orders in Task Discussion Groups.”** Pp. 199-218 in Edward J. Lawler, Michael Macy, Shane Thye, and Henry A. Walker (Eds.) *Advances in Group Processes Vol. 16*. New York: Elsevier.

Webster, Murray, Jr., and Joseph M. Whitmeyer, 1999.

**“A Theory of Second-Order Expectations and Behavior.”** *Social Psychology Quarterly* 61: 17-31.

Webster, Murray, Jr., and Stuart J. Hysom, 1998.

**“Creating Status Characteristics.”** *American Sociological Review* 63: 351-378.

Webster, Murray, Jr., Stuart J. Hysom, and Elise M. Fullmer, 1998.

**“Sexual Orientation and Occupation as Status”** Pp. 1-21 in J. Skvoretz and J. Szymatka (Eds.) *Advances in Group Processes, Vol. 15*. New York: JAI Press.

Driskell, James E., and Murray Webster, Jr., 1997.

**“Status and Sentiment”** Pp. 179 - 200 in J. Szymatka, J. Skvoretz, and J. Berger (eds.), *Status, Network, and Structure: Theory Development in Group Processes*. Stanford, CA: Stanford University Press, 1997.

Jasso, Guillermina, and Murray Webster, Jr., 1997.

**“Double Standards in Earnings for Male and Female Workers”** *Social Psychology Quarterly* 60: 66 - 78.

Shelly, Robert K and Murray Webster, Jr., 1997.

**“How Formal Status, Liking, and Ability Status Structure Interaction: Three Theoretical Principles and a Test”** *Sociological Perspectives* 40: 81 - 107.

Webster, Murray, Jr., 1994.

**“Experimental Methods”** Chap. 3, pp. 43 - 69 in M. Foschi and E. J. Lawler (Eds.) *Group Process: Sociological Analyses*. Chicago: Nelson-Hall.

J. Balkwell, Berger, J., M. Webster, Jr., M. Nelson-Kilger, and J. Cashen, 1992.

**“Processing Status Information: Some Tests of Competing Theoretical Arguments”** Chap. 1, pp. 1 - 20 in E. J. Lawler, B. Markovsky, C. L. Ridgeway, and H. A. Walker (Eds.) *Advances in Group Processes, Vol. 9*. Greenwich, CT: JAI Press.

Webster, Murray, Jr., and Martha Foschi, 1992.

**“Social Referencing and Theories of Status and Social Interaction”** Chap. 11, pp. 264 - 294 in S. Feinman (Ed.) *Social Referencing and Formation of the Self*. New York: Plenum.

Berger, Joseph, Murray Webster, Jr, Cecilia L. Ridgeway, and Susan J. Rosenholtz, 1986.

**“Status Cues, Expectations, and Behaviors”** Pp. 1 - 22 in Edward J. Lawler (Ed.), *Advances in Group Processes, Vol. 3*. New York: JAI Press.

Reprinted in Edward J. Lawler and Barry Markovsky (Eds.), *Social Psychology of Groups: A Reader*. Greenwich, CT and London: JAI Press, 1994, pp 1-22, and in Joseph Berger and Morris Zelditch, Jr. (Eds.), *Status, Power and Legitimacy: Strategies and Theories*. New Brunswick NJ: Transaction Publishers, 1998, pp 155 – 174.

Webster, Murray, Jr, and James E. Driskell Jr, 1985.

**“Status Generalization”** Chap. 3, pp. 108 - 41 in J. Berger and M. Zelditch, Jr. (Eds.), *Status, Rewards, and Influence*. San Francisco: Jossey-Bass, Inc.

Webster, Murray, Jr, 1984.

**“Social Structures and the Sense of Justice”** Pp. 59 - 94 in Edward J. Lawler and Samuel Bachrach (Eds.), *Research in the Sociology of Organizations, Vol. 3*. Greenwich, CT: JAI Press.

Webster, Murray, Jr, and James E. Driskell, 1983.

**“Beauty as Status”** *American Journal of Sociology*, 89, 1: 140 - 65.

Webster, Murray, Jr, and James E. Driskell, 1983.

**“Processes of Status Generalization”** Pp. 57 - 68 in H. H. Blumberg, A. P. Hare, V. Kent, and M. Davies (Eds.), *Small Groups and Social Interaction, Vol. 1*. London and New York: John Wiley & Sons.

Webster, Murray, Jr., and Roy Smith, 1978.

**“Justice and Revolutionary Coalitions: A Test of Two Theories”** *American Journal of Sociology* 84: 267 - 92.

Webster, Murray, Jr., and James E. Driskell Jr., 1978.

**“Status Generalization: A Review and Some New Data”** *American Sociological Review* 43: 220 - 36.

Entwisle, Doris R., and Murray Webster, Jr., 1978.

**“Raising Expectations Indirectly”** *Social Forces* 57: 257 - 64.

Webster, Murray, Jr., 1977.

**“Equating Characteristics and Social Interaction: Two Experiments”** *Sociometry* 40: 41 - 50.

Entwisle, Doris R., and Murray Webster, Jr., 1976.

**“Expectation Effects on Performance Evaluations”** *Social Forces* 55: 493 - 502.

Webster, Murray, Jr., and Barbara Sobieszek, 1974.

**“Sources of Evaluation and Expectation States”** Chap. 5, pp. 115 - 58 in J. Berger, T. L. Conner, and M. H. Fişek (Eds.), *Expectation States Theory: A Theoretical Research Program*. Cambridge, MA: Winthrop Publishers.

Entwisle, Doris R., and Murray Webster, Jr., 1974.

**“Raising Children’s Expectations for Their Own Performance: A Classroom Application”** Chap. 7, pp. 211 - 43 in J. Berger, T. L. Conner, and M. H. Fisek (Eds.), *Expectation States Theory: A Theoretical Research Program*. Cambridge, MA: Winthrop Publishers.

Entwisle, Doris R., and Murray Webster, Jr., 1974.

**“Expectations in Mixed Racial Groups”** *Sociol. of Education* 47: 301 - 18.

Entwisle, Doris R., and Murray Webster, Jr., 1974.

**“Status Factors in Expectation Raising”** *Sociology of Education* 46: 115 - 26.

Webster, Murray, Jr., and Barbara Sobieszek, 1973.

**“Conflicting Sources of Evaluations”** *Sociometry* 36: 550 - 60.

Webster, Murray, Jr., 1973.

**“Psychological Reductionism, Methodological Individualism, and Large—Scale Problems”** *American Sociological Review* 38: 258 - 73.

Entwisle, Doris R., and Murray Webster, Jr., 1972.

**“Raising Children's Performance Expectations”** *Social Science Research* 1: 147 - 58.

Webster, Murray, Jr., Lynne Roberts, and Barbara Sobieszek, 1972.

**“Accepting Significant Others: Six Models”** *American Journal of Sociology* 78: 576—598. Also: **“Reply to Shelly”** *American Journal of Sociology* 79 (1974): 1480—1483.

Savage, I. Richard, and Murray Webster, Jr., 1972.

**“Source of Evaluations Reformulated and Analyzed”** Pp. 317 - 27 in L. M. LeCam, J. Neyman, and E. L. Scott (Eds.), *The Sixth Berkeley Symposium on Mathematical Statistics and Probability, Vol. IV*. Berkeley, CA: The University of California Press.

Webster, Murray, Jr., and John B. Kervin, 1971.

**“Artificiality in Experimental Sociology”** *Canadian Review of Sociology and Anthropology* 8: 263 - 73.

Willer, David, and Murray Webster, Jr., 1970.

**“Theoretical Concepts and Observables”** *American Sociological Review* 35:  
748 - 57.

Webster, Murray, Jr, 1969.

**“Source of Evaluations and Expectations for Performance”** *Sociometry* 32:  
243 - 58.

## **Honors and Awards**

First Citizens Bank Scholars Award 2003 (for research at UNC-Charlotte)

Stanford-Wilson Graduate Fellowship (for graduate study at Stanford)

## **Courses Taught**

Undergraduate:

Sociological Theory, Social Psychology, Individual and Society, Small Groups  
Research Methods, Stratification, Deviance, Interpersonal Behavior.

Graduate:

Sociological Theory, Theory Construction, Concept Formation, Experimental  
Methods, Frontiers of Social Psychology, Small Group Structures, Pro-Seminar.

## Recent Service

### Within the Profession:

- (1) Program Committee, Emotions Section, *American Sociological Association* 2008-09.
- (2) Chair, Social Psychology Section, *American Sociological Association* 2005—2006.
- (3) Chair, Theory Section, *American Sociological Association* 2004—2005.
- (4) Council, Mathematical Sociology Section, *American Sociological Association* 2003—2008.
- (5) Chair, Outstanding Article Publication Award Committee, Section on Mathematical Sociology, *American Sociological Association* 2003—2004.
- (6) Board of Advisory Editors, *Social Science Research* 1972--
- (7) Editorial Board, *Sociological Methodology* 2005—2007

### At UNC-Charlotte:

- (1) Harshini V. de Silva Graduate Mentor Award Selection Committee 2008—10.
- (2) Academic Misconduct Committees (3 committees in 2007).
- (3) Faculty Council 2006—2007.
- (4) Provost's Faculty Fellow, Academic Affairs 2005—2007.
- (5) First Citizens Bank Scholars Award Committee 2004—2006.
- (6) College of Arts & Sciences Reappointment, Promotions, and Tenure Committee, 2004—2006.
- (7) Standing Committee on Conflicts of Interest and Commitment 2005—2008.
- (8) Oversight Committee, Institute for Social Capital 2006—.

(9) Member, Tenure and Promotions Committee, Department of Social Work 2006—

### **Other Recent and Ongoing Activities**

#### **Recent Participation at Meetings:**

- (1) Murray Webster, Jr. "Reflections on a Career in Group Process Research."  
Presented at the Group Processes meetings, Boston, August, 2008.
- (2) Murray Webster, Jr. and Jane Sell. "Avoiding Common Experimental Errors."  
Presented at the Group Processes meetings, New York August 15, 2007.
- (3) Murray Webster, Jr. "A Database of Expectation States Experiments." Presented at  
the Group Process meetings, Montreal, 2006.
- (4) Murray Webster, Jr. and Lisa Slattery Rashotte. "A New Program for Controlling  
Behavior in Status Experiments." Presented at the Group Process meetings,  
Philadelphia, 2005.
- (5) Organizer, Theory Section Mini-Conference (3 sessions) for *American Sociological  
Association* meetings, Philadelphia, 2005.
- (6) Participant (with Carmi Schooler and Sheldon Stryker), Section on Social  
Psychology Invited Panel: Social Structure in Sociological Social Psychology,  
ASA meetings, Atlanta, 2003.
- (7) Organizer and Presider, "Applied Social Psychology" session at the *International  
Sociological Association* biennial meetings, Brisbane, July 2002. (Also  
Discussant at the "Identity" session of *ISA*.)
- (8) Organizer and Presider, "Sociological Theory and Empirical Research: Formal,  
Mathematical and Experimental." Invited session sponsored by the Theory  
Section. ASA meetings, Chicago, August, 2002.
- (9) Co-Organizer with Barbara Meeker, *Group Processes* Annual Meeting, Washington,  
August, 2000.

**Unpublished Completed Paper:**

- 1) Jasso, Guillermina, Robert K Shelly, Murray Webster, Jr., “New Evidence on the Gender Gap in Just Earnings and Its Underlying Mechanisms.”

**Other Selected Service at UNC Charlotte:**

Department: Director of Graduate Studies 1996-99; Chair of Dept. Chair Search Committees 1994 and 2001; Annual Review Committee 1994- 1996, 1998 (chair, 1994, 1996)

College and University: Faculty Council, 2006—2007; Chair, Search Committees for College Director of Research 1996 and 2004; Member, Faculty Research Grants Committee 1996-98 (Chair, 1997-98); Member, Institutional Review Board (for the Protection of Human Subjects) 1994-99; Faculty Associate, Office of Research Services 1994-97; Alternate Member, Public Policy Program Admissions Committee 2002—.

**Other Selected Activities within the Profession:**

Board of Advisory Editors, *Social Science Research* since 1972; Editorial Board, *Sociometry* and *Social Psychology Quarterly* in the 1970s and 1980s, 1993– 96, and 2001—04; Consulting Editor, *American Journal of Sociology* 1977 - 79. Regular reviewer for *American Journal of Sociology*, *American Sociological Review*, *Rationality and Society*, *Social Forces*, *Suicide*, *Qualitative Sociology*, and other journals.

Chair, Nominations Committee, Theory Section ASA 2006; Chair, Social Psychology Section ASA 2005—2006; Chair, Theory Section ASA 2004—2005; Secretary-Treasurer ASA Social Psychology Section 1985 – 89; Newsletter Editor

1984—88. Chair, Student Award Committee, Social Psychology Section, ASA 1994 - 95. Secretary-Treasurer ASA Theory Section 1999—2002. Council Member, Section on Mathematical Sociology 2001-04. ASA Committee to promote social science at the *American Association for the Advancement of Science* 1992 - 1995. Chair, Theory Prize Committee, ASA Theory Section 1998; Member, Theory Prize Committee, ASA Theory Section 2003. Secretary-Treasurer Research Committee 42 (Social Psychology) ISA 1998—2002.

Chaired and Organized sessions at annual meetings of *American Sociological Association* 1974—78, 1980, 1982—86, 1996; Organizer, invited sessions of the Theory Section, 2005 *American Sociological Association* annual meetings; *Conference on Group Processes* 1988, 1994, 1998, 2000; *Southern Sociological Society* 1974—76, 1978. Steering Committee, Krakow Conference on Group Processes, 1996.

Member, Sociology Program Advisory Review Panel NSF 2004—2006. Member, Dissertation Improvement Award Committee, NSF 1997 - 99. Reviewer for NSF every year since 1974 (except 1989-91 and 1999-2000).

## Other Information and Activities

### Presentations:

**Four Experiments on Race and Status.** At ASA/NSF conference on race and experimental research, Texas A & M University, March 1—2, 2008.

**Beginning your Research Career.** A workshop presented for new UNC Charlotte faculty every September since 2000 with Stephen Mosier and Lesley A. Brown.

**Presenting Your Life, and The Course of Your Life.** Vita preparation workshops for untenured faculty conducted at the College of Arts and Sciences in March, 2006 and 2008.

**Writing Winning Proposals and Federal Agency Proposal Review Processes** at Texas A & M University April 2006; University of Miami, March 2005; Kent State University, March 2004; University of South Florida, 2001; and at several universities and ASA Minority Fellows program, 1999-2000.

Invited Speaker at *NSF* for **CAREER Award Winners**, January, 1999.

Paper presentations, **Group Processes Meeting**, and at **ASA regular sessions**, most years.

Paper presentations, **International Society for Political Psychology**, Vancouver 2002. **International Social Networks Conference**, London, 1995 and Sitges 1998; **International Institute for Sociology**, Trieste 1995; **International Sociological Association**, Montreal 1998;

Faculty Sponsor, Student paper competition, *Southern Sociological Society*, Richmond, 1996.

Faculty Sponsor, Student Poster Competition, *American Association for the Advancement of Science* annual meetings, Atlanta, 1995. (Honorable Mention)

Organizer and Chair, session on Status Processes, Annual meeting of *American Association for the Advancement of Science*, Boston, 1993.

**Memberships and Organizations:**

American Sociological Association:  
Social Psychology, Family, Theory, Emotions, Mathematical Sociology, and Sex and Gender Sections

Southern Sociological Society

Eastern Sociological Society

Pacific Sociological Association

Society for Applied Sociology

Society for the Study of Social Problems

Society for the Psychological Study of Social Issues (SPSSI)

International Social Networks Association

International Society of Political Psychology

International Sociological Association

International Institute of Sociology

American Mensa

Biographies in *Who's Who in America*, *Who's Who in American Education*, *Who's Who in the South and Southwest*, *Who's Who in the World* (Marquis *Who's Who*); and in *Men of Achievement* (Cambridge, UK).